

AYSO Annual Fiscal Budget

| Section | Area | Region | Other |
|---------|------|--------|-------|
|---------|------|--------|-------|

For the 12 month period beginning: July 1, _____ Year _____
 Ending: June 30, _____ Year _____

Date of last financial statement distributed to members:

| | | | Last Season |
|---|----------------------|----------------------|----------------------|
| Estimated Revenues: | Budget | Per Player | Actual |
| 4005 Registration Fees (see bottom right) | \$ 240,000.00 | 336,000.00 | 276,244.00 |
| 4006 Registration Fee Refunds | (6,000.00) | (8,500.00) | (8,048.00) |
| 4007 Early Registration Discount | _____ | _____ | _____ |
| 4008 Multi-Child Discount | _____ | _____ | _____ |
| 4009 Late Registration Fees | 3,000.00 | 9,000.00 | 6,330.00 |
| 4010 Merchandise Revenue | _____ | _____ | _____ |
| 4012 Merchandise Revenue - T-Shirts | _____ | _____ | _____ |
| 4015 Training Registration Fees | _____ | _____ | _____ |
| 4020 Tourn/Natl Games/Player Camp Refunds | _____ | _____ | _____ |
| 4021 Tournament/National Games/Player Camp | _____ | 7,300.00 | 7,580.00 |
| 4022 Tournament-Referee Commitment Fees | _____ | _____ | _____ |
| 4023 Tournament - Referee Commitment Refund | _____ | _____ | _____ |
| 4024 Concessions | _____ | 200.00 | 66.00 |
| 4025 Tournaments - Vendors | _____ | _____ | _____ |
| 4027 Concessions - Packaged | _____ | _____ | _____ |
| 4031 Cultural Exchange | _____ | _____ | _____ |
| 4040 Fund Raising - Other | _____ | _____ | 4,185.00 |
| 4310 Sponsors/Contributions/Donations | 4,500.00 | 8,000.00 | 4,421.00 |
| 9105 Interest Income | 90.00 | 200.00 | 95.00 |
| 4959 Other Income (Describe) | _____ | 1,400.00 | 600.00 |
| Total Estimated Revenue (R): | \$ 241,590.00 | \$ 353,600.00 | \$ 291,473.00 |

| Estimated Expenditures: | | | |
|--|-----------|------------|------------|
| 5101 Uniforms - Players - TAX PAID | 70,040.00 | 120,000.00 | 104,881.00 |
| 5102 Uniforms - Coaches - TAX PAID | _____ | 3,000.00 | 6,136.00 |
| 5103 Uniforms - Referees - TAX PAID | 4,000.00 | 5,000.00 | 6,113.00 |
| 5104 Uniforms - Other - TAX PAID | _____ | 2,000.00 | 949.00 |
| 5105 Uniforms - Players - NO TAX PAID | _____ | _____ | _____ |
| 5106 Uniforms - Coaches - NO TAX PAID | _____ | _____ | _____ |
| 5107 Uniforms - Referee - NO TAX PAID | _____ | _____ | _____ |
| 5108 Uniforms - Other - NO TAX PAID | _____ | _____ | _____ |
| 5111 Field Expenses | 45,000.00 | 50,000.00 | 46,878.00 |
| 5115 Facility / Park Fees | _____ | 3,500.00 | _____ |
| 5130 Equipment - TAX PAID | 1,000.00 | 5,000.00 | 970.00 |
| 5135 Equipment - NO TAX PAID | _____ | _____ | _____ |
| 5140 Storage Expenses | _____ | _____ | _____ |
| 5150 Trainer Payments | _____ | _____ | _____ |
| 5155 Payments to Playing Circuit | _____ | _____ | _____ |
| 5200 Natl Games-Start-up Seed Money | _____ | _____ | _____ |
| 5205 Natl Games-Business Expenses | _____ | _____ | _____ |
| 5208 Tourn/Natl Games: Opening Ceremonies | _____ | _____ | _____ |
| 5209 Tourn/Natl Games: Banners & Signs | _____ | _____ | _____ |
| 5210 Tourn/Natl Games: Traffic Control | _____ | _____ | _____ |
| 5211 Tourn/Natl Games: Entertainment | _____ | _____ | _____ |
| 5212 Tourn/Natl Games: ID Cards | _____ | _____ | _____ |
| 5213 Tourn/Natl Games: Insurance | _____ | _____ | _____ |
| 5220 Tourn: Incentives, Trophies, Awards | _____ | _____ | _____ |
| 5221 Tournament: Coaches | _____ | _____ | _____ |
| 5222 Tournament: Referees | _____ | _____ | _____ |
| 5223 Tournament: Other | _____ | _____ | _____ |
| 5224 Tournament: Water/Food | _____ | _____ | _____ |
| 5225 Tournament: Concession Expenses | _____ | _____ | _____ |
| 5226 Tournament: Medical Personnel | _____ | _____ | _____ |
| 5227 Tournament Planning Meetings | _____ | _____ | _____ |
| 5228 Tournament/National Games: Entry Fees | 2,400.00 | 2,400.00 | 150.00 |

| | | | | |
|------|----------------------------------|----------|----------|-----------|
| 5229 | Tournament/Player Camp Expenses | | | |
| 5235 | Merchandise Expense | | | |
| 5239 | Cultural Exchange Expenses | | | |
| 5241 | Playoff Expenses | 5,000.00 | 5,000.00 | 5,190.00 |
| 5255 | Ads/Newsletter/Yearbook/Pictures | 8,000.00 | 9,000.00 | 10,699.00 |

| Estimated Expenditures: | | Budget | Per Player | Last Season Actual |
|--|---|----------------------|----------------------|---------------------------|
| 5261 | Fund-raising Expenses: Concessions | | | |
| 5262 | Fund-raising: Other | | | 12,000.00 |
| 5274 | Awards & Volunteer Recognition | 15,000.00 | 20,000.00 | 14,191.00 |
| 5275 | Donations | 2,500.00 | 2,500.00 | |
| 5431 | Clinic Training Expenses: Player | | | |
| 5432 | Clinic Training Expenses: Coaches | 6,600.00 | 5,200.00 | 8,768.00 |
| 5433 | Clinic Training Expenses: Referees | 5,250.00 | 7,000.00 | 5,675.00 |
| 5434 | Clinic Training Expenses: Other | | 5,500.00 | |
| 5701 | Payments to AYSO: Inter-regional | | | |
| 5702 | Payments to AYSO: NSTC | | | |
| 5703 | Payments to AYSO: Registration Fees | 44,000.00 | 66,000.00 | 57,865.00 |
| 5704 | Payments to AYSO: Supply Center | 200.00 | | 209.00 |
| 5705 | Payments to AYSO: Sales Tax | | | |
| 5710 | Payments to Affiliates | | | |
| 5715 | Payments to Referees (Playing Circuit) | | | |
| 5801 | Fixed Assets (over \$1,000) | 1,500.00 | | 5,400.00 |
| 7401 | Travel: Other | | | |
| 7430 | Conferences / Meetings | 1,200.00 | 700.00 | 1,655.00 |
| 7431 | Section / NAGM | 5,000.00 | 9,000.00 | 5,408.00 |
| 7435 | Travel Mileage | | 1,000.00 | |
| 7515 | Phone / Internet / Website | 2,000.00 | 1,500.00 | 1,962.00 |
| 7535 | Postage | 100.00 | 100.00 | 66.00 |
| 7540 | Freight paid for uniforms and equipment | | | |
| 7625 | Office Supplies | 1,500.00 | 1,500.00 | 1,476.00 |
| 7695 | Miscellaneous Supplies | | | |
| 8305 | Bank Fees | 6,300.00 | 8,700.00 | 8,429.00 |
| 8375 | Volunteer Background Screening | 15,000.00 | 20,000.00 | 19,138.00 |
| 8595 | Other Expenses | | | 664.00 |
| | post office box rent | | | 190.00 |
| | Contingency | | | |
| Total Estimated Expenditures (E): | | \$ 241,590.00 | \$ 353,600.00 | \$ 325,062.00 |

Estimated Cash Increase (Decrease): (R-E) \$ -

Estimated Bank Balance on June 30:

Estimated Ending Cash Balance: \$ -

| |
|---|
| Please comment if the cash reserve is less than \$5 or more than \$12 per player: |
| _____ |
| _____ |
| _____ |

Comments: _____

Treasurer's Name & Signature: _____ Date: _____

Executive Member's Name & Signature: _____ Date: _____

| DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel | PLEASE COMPLETE THIS SECTION: <table border="1"> <thead> <tr><th colspan="4">Registration fees</th></tr> <tr><th>Players</th><th>Fee</th><th>=</th><th></th></tr> </thead> <tbody> <tr><td>1800 x \$</td><td>80.00</td><td>=</td><td>\$ 144,000.00</td></tr> <tr><td>1200 x \$</td><td>80.00</td><td>=</td><td>\$ 96,000.00</td></tr> <tr><td>100 x \$</td><td>30.00</td><td>=</td><td>\$ 3,000.00</td></tr> <tr><td>_____ x</td><td>_____</td><td>=</td><td>\$ -</td></tr> <tr><td colspan="3">Total</td><td>\$ 243,000.00</td></tr> </tbody> </table> | Registration fees | | | | Players | Fee | = | | 1800 x \$ | 80.00 | = | \$ 144,000.00 | 1200 x \$ | 80.00 | = | \$ 96,000.00 | 100 x \$ | 30.00 | = | \$ 3,000.00 | _____ x | _____ | = | \$ - | Total | | | \$ 243,000.00 |
|---|---|-------------------|----------------------|--|--|---------|-----|---|--|-----------|-------|---|---------------|-----------|-------|---|--------------|----------|-------|---|-------------|---------|-------|---|------|--------------|--|--|----------------------|
| Registration fees | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Players | Fee | = | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1800 x \$ | 80.00 | = | \$ 144,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1200 x \$ | 80.00 | = | \$ 96,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 100 x \$ | 30.00 | = | \$ 3,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |
| _____ x | _____ | = | \$ - | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Total | | | \$ 243,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | |

* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.